

Capital TechSearch Chosen as Preferred Provider for Health IT Recruiting and Placement

RICHMOND, Va., February 2010 – VHHA Services has chosen Capital TechSearch as its preferred partner in providing health information technology (HIT) staffing and placement services to Virginia's hospitals and health systems. In the race to keep up-to-date on rapidly changing HIT and security requirements, Virginia hospitals are increasingly turning to Capital TechSearch for their HIT staffing needs.

"Healthcare providers are being mandated to implement more and more complex information technology solutions," said Capital TechSearch's founder and CEO David Ingram. "We have the expertise and the access to skilled professionals to help them hit the ground running."

Specializing in information technology, Capital TechSearch serves a variety of industries ranging from logistics and government to healthcare. The firm offers permanent staff placements, as well as contract and contract-to-hire staffing where Capital TechSearch serves as the employer of record for the consultant. Its patent-pending recruiting and delivery methodology has led to 40 percent greater efficiency for clients than the industry average.

"Capital TechSearch has already built a strong reputation with several of our member hospitals," said David Jenkins, Vice President of VHHA Services. "After our thorough due diligence process we felt confident in adding them to our list of preferred partners."

Hospitals nationwide are bracing for increasing IT demands, with new technologies coming on-line and new mandates from government, such as the Health Information Technology for Economic and Clinical Health (HITECH) Act signed last February. That's where Capital TechSearch steps in. "We are happy to help provide the IT experts so that hospitals can focus on taking care of patients," Ingram said.

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About Capital TechSearch

Capital TechSearch is a world-class technical recruiting firm supplying organizations with information technology talent on a contract, contract-to-hire, or permanent basis. With expertise in the software sales and services industry, Capital TechSearch sources, screens, and provides the highest quality candidates to top companies across the country.

About VHHA Services

Virginia Hospital Shared Services Corporation, d/b/a VHHA Services was founded by the Virginia Hospital & Healthcare Association in 1980 to develop an array of products and resources to help Virginia hospitals and health systems improve their clinical, financial and operational performance.

Source: Capital TechSearch

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